

## Does Your Technology Accelerate Your Success or Limit Your Results?

Technology should empower your company's people and processes. When you have the right technology, employees can do their jobs faster and better. As a result, your company accelerates toward its objectives.

When you have the wrong technology, you're forced to alter the way you do business. With the wrong technology, employees are distracted from taking care of customers and your bottom line suffers.

Emerald aligns your technology with your business objectives. We learn about your company and its goals. We determine the best technology to help your company achieve those goals. We implement the right solution at the right time. Once it's in place, we continue to look ahead on your behalf, allowing you to capitalize on emerging technologies.

Trust Emerald for full service, enterprisewide technology solutions that help you achieve your business objectives.

## **Driving Business With Technology**

Emerald provides full service, enterprise-wide technology solutions in an honest, ethical, reliable manner. Our goal is simple: Help companies better leverage their technology to achieve business goals. Our VoIP, Data Solutions and Advisory Services enable companies to operate more efficiently so they can achieve objectives more quickly and economically.

#### **Protect the Lifeblood of Your Business**

#### **Data Solutions**

The data on your network is the lifeblood of your business. You can't afford down time, slow response or data loss. Emerald protects your network by ensuring that it is well designed, functioning optimally and properly secured from unauthorized access – both internal and external.

Whether you need specific technical expertise to manage an upcoming project, ongoing support to supplement your existing IT team, or completely outsource IT services, you can count on Emerald to supply the resources you need to meet your objectives:

- Add new hardware and software quickly
- Install software patches on a timely basis
- Enable wireless and remote users
- Prevent unauthorized access to sensitive data
- Ensure complete data backups

Our team of certified engineers, project managers and experienced business professionals will work with your internal IT staff to provide technology planning, network design, system implementation, ongoing support and managed services. We can also procure your hardware, software and licenses for you.



# **Improve Communication and Increase Productivity**

#### **VoIP Solutions**

With VoIP (Voice over Internet Protocol), voice calls travel across the same network as your data. By integrating voice and data, you eliminate the need for separate infrastructures and benefit from advanced unified messaging services.

Unified messaging allows remote offices and mobile employees to be in touch more easily. Phone calls and voice mail can be routed to PDAs, cell phones, laptops or remote office phones. Productivity increases, collaboration improves and your customers are better served.

Emerald is a leading provider of VoIP technology solutions and offers a full range of VoIP features, expertly installed by our certified and experienced engineers. We can add a VoIP system to your existing network, enabling you to:

- Decrease expenses and recurring costs
- Support remote offices and mobile users
- Implement call center features
- Enable real time reporting
- Simplify changes and system administration

## **Create Competitive Advantage**

### **Advisory Services**

You can create a competitive advantage through technology. The right technology, properly implemented at the right time, can make the difference between success and failure for any business.

Technology changes quickly. You need a trusted advisor on your team who can assess where your technology is now, evaluate how well it aligns with your business goals and help you develop a technology roadmap to take your company into the future. Emerald has the experience to bring C-level thinking to your management team:



- Match your technology with your business objectives
- Plan and budget for growth
- Manage projects effectively
- Identify and mitigate risks
- Lower operating costs

We utilize professional project management to ensure everything goes as planned during implementations. We have expertise performing audits and reviews, including SOX, HIPAA and GLBA compliance reviews, network security reviews and enterprise-wide risk assessments.



# Why Choose Emerald? It's a Matter of Trust

If you rely on technology to drive your business, you have to trust your technology and your technology partner.

# We always do what's right for the customer.

We won't shoehorn your needs into a particular product. Our broad expertise enables you to shape technology to support the way you do business. And, we never require long-term contracts or service agreements. We know that if our technology solutions and services fit your needs and meet your expectations, we'll keep your business.

Besides the numerous customer accolades we have received over the years, we are especially proud to have been recognized by the Atlanta Better Business Bureau:

- 2008 Customer Service Award
- 2008 Community Service Award
- 2008 Marketplace Ethics Award Runner Up
- 2007 Marketplace Ethics Award

# We provide the right solution at the right time.

Technology changes quickly and it takes real commitment to stay current on the wide variety of software, hardware, network design and security solutions. We know what's out there and what's coming. We can help you make the right technology choices to achieve your business goals without locking you in and limiting your options.

# We bring leadership and vision to every project.

What are your business objectives? Office efficiencies, improved customer service, managing growth and expansion, complying with regulations, innovation and market differentiation—all are achieved by implementing the right technology.

We can help you develop a technology roadmap that supports you efficiently today, scales easily to accommodate growth tomorrow, and incorporates emerging technologies exactly when you need them. And, you'll have peace of mind, knowing we'll be around to provide ongoing support and consultation.

### **EMERALD DATA NETWORKS**

### **Data Solutions**

- Network Design and Architecture
- Network Security
- Hardware / Software Sales and Services
- Managed Services
- Internet Hosting and Server Collocation

### **VoIP Solutions**

- Integrated Voice and Data Service
- Cost Savings Analysis
- Call Center Solutions
- Remote Office and Mobile Users
- VoIP Installation and Support

### **Advisory Services**

- Technology Roadmaps
- Project Planning and Management
- Network Security Audits
- Enterprise Risk Assessments
- Compliance Reviews

## Let's get started.

We begin by visiting your office for an initial assessment. We'll discuss your business goals, evaluate your current technology and review your telecommunications bills and service contracts. After evaluating your current situation, we will discuss with you the best options to achieve your goals.

There is no charge for this visit. Call Emerald today to schedule your assessment: 678.302.3000.



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